

## Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 ARAE-00 SS-15 SP-02 NSC-05 NSCE-00  
SSO-00 CIAE-00 INR-07 NSAE-00 INRE-00 DHA-02 EB-07  
OES-07 ACDA-07 L-03 TRSE-00 PM-04 DODE-00 /070 W  
-----051719Z 018770 /47

O R 051545Z MAY 77  
FM AMEMBASSY BRASILIA  
TO SECSTATE WASHDC IMMEDIATE 1456  
INFO AMCONSUL RIO DE JANEIRO  
AMCONSUL SAO PAULO

C O N F I D E N T I A L SECTION 1 OF 3 BRASILIA 3600

EO 11652 GDS  
TAGS OVIP PFOR BR (TODMAN, TERENCE A)  
SUBJECT: VISIT OF ASSISTANT SECRETARY TODMAN: POINTS FOR DISCUSSION

REF: BRASILIA 3340

1. ASSUMING YOUR SCHEDULE OF CALLS MAY 13 CONFORMS TO THE PROPOSALS WE MADE IN REFTEL, WE BELIEVE THAT YOU SHOULD BE PREPARED TO DISCUSS THE FOLLOWING ITEMS, EITHER AT YOUR INITIATIVE OR THEIRS, IN YOUR DISCUSSIONS WITH BRAZILIAN INTERLOCUTORS.

2. FOREIGN MINISTER SILVEIRA: YOUR CALL ON SILVEIRA IN ALL LIKELIHOOD WILL BE THE SUBSTANTIVE CENTERPIECE OF YOUR VISIT HERE. IF IT CAN BE ARRANGED WITH FOREIGN MINISTRY, WE THINK YOU SHOULD SEE ITAMARATY DEPARTMENT HEADS IN THE MORNING, ECONOMIC MINISTERS IN EARLY AFTERNOON AND FINISH UP WITH A WRAP-UP MEETING WITH SILVEIRA AT END OF DAY. WE EXPECT THAT SILVEIRA WILL SEE YOUR VISIT AS AN OPPORTUNITY TO AIR A NUMBER OF COMPLAINTS ABOUT PRESUMED MISTREATMENT OF BRAZIL BY THE USG. WE SHOULD EITHER TAKE THE LEAD ON, OR REASONABLY EXPECT THE FOLLOWING TO ARISE:

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--HIGH LEVEL VISITS: SILVEIRA WILL BE INTERESTED IN ANY INFORMATION YOU CAN PROVIDE ON A MORE DEFINITE DATE FOR A VISIT BY SECRETARY VANCE DURING JULY-AUGUST TIME FRAME EARLIER SUGGESTED BY SECRETARY IN LETTER TO SILVEIRA. IN THIS CONTEXT YOU CAN EXPRESS THE HOPE--OR THE SATISFACTION, DEPENDING ON HOW THE SECRETARY'S SCHEDULE OF BILATERALS DEVELOPS--THAT THE

SECRETARY AND SILVEIRA WILL BE SEEING EACH OTHER AT THE CIEC MINISTERIAL AT THE END OF MAY AND/OR AT THE OAS GENERAL ASSEMBLY. YOU COULD SEEK SILVEIRA'S VIEWS ON ITEMS THAT MIGHT BE DISCUSSED ON THESE OCCASIONS. SILVEIRA WOULD ALSO BE INTERESTED IN FURTHER INFORMATION ON OTHER HIGH-LEVEL (E.G., WHITE HOUSE) VISITS.

--CONSULTATIVE PROCESS: THE PROSPECT FOR VISIT BY THE SECRETARY, OF COURSE, RAISES THE QUESTION OF THE FUTURE OF THE HIGH-LEVEL CONSULTATIVE PROCESS UNDER THE MOU, A POINT ON WHICH SILVEIRA MAY HAVE QUESTIONS OR COMPLAINTS. YOU SHOULD BE PREPARED TO GIVE SOME INDICATION OF THE LATEST THINKING ON THE FUTURE FUNCTIONING AND LEVEL OF THE CONSULTATIVE PROCESS. IN THIS CASE, IT WOULD REINFORCE OUR STATED COMMITMENT TO CONSULTATIONS IF YOU COULD BRING A SPECIFIC PROPOSAL TO CONVENE THE SUBGROUP ON TRADE. SIMILARLY, WE HOPE YOU COULD SAY SOMETHING POSITIVE ON THE WORK PROGRAM OF THE ENERGY SUBGROUP, WHICH WAS DISCUSSED DURING THE DEPUTY SECRETARY'S TALKS HERE IN EARLY MARCH. ANY FIRM PROPOSALS OR FUTURE ACTIVITIES OF THE SCIENCE AND TECHNOLOGY SUBGROUP WOULD ALSO FIT IN EFFECTIVELY HERE. (HOWEVER, WHILE THE RESUMPTION OF THE SUBGROUP ACTIVITIES IS DESIRABLE, IT SHOULD NOT BE OFFERED WITHOUT AN INDICATION OF HOW WE VISUALIZE THE CONSULTATIVE PROCESS TO FUNCTION AT THE CABINET LEVEL.)

--NUCLEAR: THOUGH IT IS UNCLEAR WHERE WE WILL STAND ON THIS AT THE TIME OF YOUR VISIT, THE ISSUE CAN HARDLY BE IGNORED DURING THE TALKS. ASSUMING THERE WILL BE NO MAJOR NEW AND UNFORESEEN ELEMENTS IN THE SITUATION AT THAT TIME, AT THE VERY LEAST YOU MIGHT

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ENDORSE WHAT WE ASSUME BY THAT TIME WILL BE THE NEW US PROPOSAL ON THE TABLE. IN RESTATING THE GENERAL US POLICY POINTS AND OBJECTIVES, YOU MIGHT USEFULLY REVIEW FROM THE WASHINGTON STANDPOINT THE ADMINISTRATION'S LATEST LEGISLATIVE INITIATIVE ON NON-PROLIFERATION AND THE BACKGROUND OF THE PRESIDENT'S DECISION TO SEEK RATIFICATION OF PROTOCOL I OF TLATELOLCO.

--HUMAN RIGHTS: WHILE THIS IS STILL A TOUCHY QUESTION WITH THE BRAZILIANS<sup>9</sup> YOU COULD USEFULLY REVIEW THE LATEST VIEWS OF THE EXECUTIVE BRANCH ON ITS APPROACH TO THE ISSUE AND THE CURRENT STATE OF PLAY IN CONGRESS, WITH PARTICULAR REFERENCE TO THE LIKELY NATURE AND EXTENT OF HUMAN RIGHTS PROVISOS IN CONGRESSIONAL LEGISLATION ON IFI'S.

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C O N F I D E N T I A L SECTION 2 OF 3 BRASILIA 3600

--CUBA: WE BELIEVE SILVEIRA WILL BE VERY INTERESTED IN  
GETTING YOUR FIRSTHAND VIEWS ON YOUR NEGOTIATIONS IN  
HAVANA AND ON PROSPECTIVE NEAR-TERM TRENDS IN US RELATIONS  
WITH CUBA AND THE US VIEW OF CASTRO'S FOREIGN POLICY AIMS.  
IN THE UNLIKELY EVENT THAT HE DOES NOT VOLUNTEER A  
RESTATEMENT OF THE BRAZILIAN POSITION ON CUBA, YOU SHOULD  
ASK HIM ABOUT CURRENT BRAZILIAN VIEWS ON ITS RELATIONS WITH THE  
ISLAND.

--OTHER REGIONAL POLITICAL CONCERNS: OTHER REGIONAL CONCERNS  
THAT SILVEIRA WOULD PROBABLY WANT TO REVIEW WITH YOU WOULD BE  
THE SITUATION IN ARGENTINA AND THE SOUTHERN  
CONE, TENSION AMONG CHILE-BOLIVIA AND PERU,  
AND THE SITUATION IN THE CARIBBEAN, WITH PARTICULAR REFERENCE  
TO GUYANA. (IN YOUR DISCUSSION OF PERU-CHILE-BOLIVIA,  
YOU MAY WISH TO USE CHANCE TO REITERATE IN LOW-KEY WAY THE US  
HOPE THAT TENSIONS IN THE AREA WILL REMAIN UNDER CONTROL AND THAT  
ALL PARTIES WILL CONTINUED TO ACT RESPONSIBLY AND WITH  
RESTRAINT--SEE FRANK DEVINE'S LETTER TO AMBASSADOR CRIMMINS OF  
APRIL 18, 1977.)

--CIEC MINISTERIAL: SILVEIRA PLANS, IN PRINCIPLE, TO  
ATTEND THE CONFERENCE AS HE DID IN 1975. YOU SHOULD REVIEW US  
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VIEWS ON CIEC AND THE FUTURE DIRECTION OF THE NORTH-SOUTH  
DIALOGUE, IN FOLLOW UP OF OUR CONVERSATIONS HERE. THIS WILL  
PROVIDE THE OCCASION TO MAKE AN APPEAL FOR ANY SPECIFIC BRAZILIAN  
ACTION THE DEPARTMENT MAY WANT ON IMPORTANT ISSUES OF THE CIEC  
MINISTERIAL, AS A RESULT OF THE CONTACT GROUP WORK.

--TRADE ISSUES: IN DISCUSSIONS WITH SILVEIRA THESE SHOULD BE DEALT WITH, IF TIME PERMITS, ONLY IN THE MOST GENERAL TERMS, LEAVING MORE SPECIFIC TREATMENT FOR YOUR MEETINGS WITH THE CONOMIC MINISTERS, SIMONSEN AND REIS VELLOSO, OR WITH CABRAL DE MELL. IF TIME PERMITS OR IF HE RAISES THE ISSUE, YOU MIGHT REVIEW THE STATUS OF THE US SHOE IMPORT PROGRAM, RESTATING THE INTEREST OF THE US IN GETTING BRAZIL AND OTHER MAJOR SHOE EXPORTERS TO AVOID MAJOR AND ABRUPT SURGES IN EXPORTS.

YOU MIGHT ALSO REVIEW THE LATEST DEVELOPMENTS IN CONGRESS AND IN PUBLIC OPINION IN THE US WITH REGARD TO HIGH COFFEE PRICES.

3. THERE COULD BE SOME OVERLAP AND/OR DUPLICATION IN THE ECONOMIC ITEMS FOR YOUR DISCUSSION WITH FOREIGN MINISTER SIMONSEN, AND THOSE DISCUSSED WITH SILVEIRA THOUGH IN SIMONSEN'S CASE THOSE ITEMS SHOULD BE TREATED WITH A DIFFERENT SLANT OR IN GREATER DETAIL.

--TRADE: YOU MAY WISH TO EXPRESS SATISFACTION THAT THE CLOSE CONSULTATIVE PROCESS ON MANY TRADE AND FINANCIAL ISSUES BY TREASURY AND THE MINISTRY OF FINANCE AND PERSONALLY BETWEEN THEIR TOP CABINET OFFICERS IS CONTINUING UNDER THE NEW ADMINISTRATION. YOU SHOULD REVIEW THE STATUS OF THE US SHOE IMPORT PROGRAM AND THE LATEST DEVELOPMENTS IN THE US WITH REGARD TO HIGH COFFEE PRICES. SIMONSEN MAY MENTION IN GENERAL TERMS RECENT OR PROSPECTIVE US COUNTERVAILING DUTY ACTIONS, SUCH AS COTTON YARN AND SCISSORS AND SHEARS. IN THIS CONTEXT YOU MIGHT TAKE NOTE OF THE SIGNIFICANT IMPROVEMENT THIS YEAR IN BRAZIL'S TRADE BALANCE, AND INDICATE THE CONTINUING PROBLEM BRAZIL'S IMPORT RESTRICTIONS CAUSE THE US. YOU SHOULD ALSO EXPRESS INTEREST

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IN THE CONTINUING USE OF TRADE SUBGROUP FOR DEALING WITH TRADE PROBLEMS, AND IN THIS CONTEXT MAY WISH TO MENTION ANY CONCRETE PROPOSAL FOR CONVOCAION OF THE SUBGROUP YOU MAY PRESENT TO SILVEIRA. IN GENERAL DISCUSSIONS OF TRADE PROBLEMS, YOU MIGHT SAY SOMETHING IN GENERAL TERMS ABOUT THE RESUMPTION OF THE MULTILATERAL TRADE NEGOTIATIONS, THE ADMINISTRATION'S LATEST VIEWS ON THEM, AND POINTS OF COMMON US AND BRAZILIAN INTEREST IN THE NEGOTIATIONS.

--DOMESTIC ECONOMIC AND ENERGY POLICY: SIMONSEN WOULD APPRECIATE ANY INSIGHTS INTO WASHINGTON'S FOLLOW-ON THINKING WITH REGARD TO THE RESULTS OF THE ECONOMIC SUMMIT, INTERNATIONAL ASPECTS OF THE PRESIDENT'S ENERGY PLAN, AND HIS ECONOMIC STIMULUS PACKAGE. YOUR REVIEW COULD LEAD INTO FURTHER DISCUSSION OF THE CURRENT OUTLOOK FOR WORLD ECONOMIC RECOVERY, INCLUDING US VIEWS ON THE WORLD PETROLEUM SITUATION AND THE OUTLOOK FOR FURTHER PRICE INCREASE.

--CIEC: YOU MAY WISH TO REVIEW US THINKING ON THE FUTURE OF THE NORTH-SOUTH DIALOGUE, WITH PARTICULAR REFERENCE TO FINANCIAL ITEMS SUCH AS MULTILATERAL AID PLANS AND OUR IMPRESSION OF THE IMF'S LENDING CAPACITY.

--IFI'S: SIMONSEN WOULD PROBABLY APPRECIATE YOUR VIEWS OF THE ADMINISTRATION'S APPROACH TO HUMAN RIGHTS IN THE IFI'S, TAKING INTO ACCOUNT THE MOST LIKELY DIRECTION OF CONGRESSIONAL ACTION, IF IT HAS NOT BEEN RESOLVED BY THEN.

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4. IN YOUR MEETINGS WITH REIS VELLOSO THERE ARE NO DIRECT BILATERAL ISSUES FOR DISCUSSION, SO YOUR TALKS WOULD PROBABLY CONSIST OF A BRIEFING BY HIM ABOUT THE GOB'S ECONOMIC AND DEVELOPMENT POLICY AND A GENERAL REVIEW OF THE INTERNATIONAL AND BRAZILIAN ECONOMIC SITUATION.

--ENERGY AND ECONOMIC STIMULUS: YOU MIGHT ALSO GO OVER WITH REIS VELLOSO THE HIGHLIGHTS OF THE PRESIDENT'S ENERGY PLAN, OF HIS ECONOMIC STIMULUS PACKAGE AND THEIR INTERNATIONAL RAMIFICATIONS. YOU SHOULD SEEK REIS VELLOSO'S VIEWS ON THE WORLD PETROLEUM SITUATION, ITS IMPLICATIONS FOR BRAZIL AND BRAZILIAN RESPONSES TO IT.

--BRAZIL'S DEVELOPMENT: IN VISITS OF THIS NATURE, REIS VELLOSO IS USUALLY PREPARED TO GIVE A BRIEFING ON BRAZIL'S CURRENT ECONOMIC OUTLOOK, WITH PARTICULAR REFERENCE TO INFLATION, GROWTH RATES, BALANCE OF

PAYMENTS AND BRAZIL'S INVESTMENT PROGRAM IN BASCI INDUSTRIES.

--FOREIGN INVESTMENT: YOU SHOULD ASK REIS VELLOSO ABOUT GENERAL CLIMATE FOR FOREIGN INVESTMENT IN BRAZIL  
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AND THE CURRENT EVOLUTION OF BRAZIL'S FOREIGN INVESTMENT POLICY.

5. YOU TALKS WITH CABRAL DE MELLO, CHIEF OF THE FOREIGN MINISTRY'S ECONOMIC DEPARTMENT, MAY GIVE YOU AN OPPORTUNITY TO COVER IN DETAIL SOME ECONOMIC AND TECHNICAL ISSUES THAT COULD BE RAISED ONLY SKETCHILY WITH SILVEIRA OR NOT AT ALL. ALSO IF THERE IS A PROPOSAL FOR CONVENING THE SUBGROUP ON TRADE, YOU WILL WANT TO DISCUSS IT WITH CABRAL DE MELLO IN GREATER DETAIL. (FOREIGN MINISTRY HAS COORDINATING ROLE ON TRADE POLICY IN GOB.)

--NUCLEAR: AS FOREIGN MINISTRY'S KEY NUCLEAR SPECIALIST, CABRAL DE MELLO WOULD ALSO APPRECIATE ANY INFORMATION ON THE ADMINISTRATION'S VIEWS ON THE PRESIDENT'S APRIL 27 NON-PROLIFERATION LEGISLATIVE PROPOSALS, THE RESULTS OF THE IAEA'S SALZBURG MEETING, AND PROGRESS OF THE INTERNATIONAL FUEL CYCLE EVALUATION PROGRAM. (DISCUSSION OF THE SPECIFIC US PROPOSALS WITH RESPECT TO THE FRG-BRAZILIAN NUCLEAR AGREEMENT WOULD PROBABLY BE LIMITED TO THE FOREIGN MINISTER.) YOU ALSO SHOULD PRESENT TO CABRAL DE MELLO ANY NEW THOUGHTS ON MOVING FORWARD THE WORK OF THE SUBGROUP ON ENERGY.

--TRADE: IN ADDITION TO US VIEWS ON SHOES AND COFFEE, AS DISCUSSED ABOVE, YOU MIGHT REVIEW WITH CABRAL DE MELLO THE PENDING STATUS OF NEGOTIATIONS FOR A SUGAR AGREEMENT.

--NORTH-SOUTH DIALOGUE: YOU SHOULD SEEK CABRAL DE MELLO'S VIEWS ON THE UPCOMING CIEC MINISTERIAL. YOU MIGHT REVIEW IN SOMEWHAT GREATER DETAIL WITH HIM US VIEWS ON THE RESUMPTION OF THE MTN. FINALLY, YOU COULD ASK CABRAL DE MELLO FOR THE LATEST BRAZILIAN VIEWS ON SUCH NORTH-SOUTH ISSUES AS THE COMMON FUND, DEBT RELIEF AND THE PROBLEMS OF OIL DEFICIENT LDC'S AND THE LEAST DEVELOPED  
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COUNTRIES.

--IF TIME PERMITS, YOU MIGHT ASK CABRAL DE MELLO ABOUT BRAZIL'S ECONOMIC RELATIONS WITH ITS NEIGHBORS AND THE OUTLOOK FOR REGIONAL ECONOMIC GROUPINGS SUCH AS LAFTA, THE ANDEAN PACT, AND SELA.

6. WE ARE PROCEEDING ON THE ASSUMPTION THAT WE CAN ARRANGE FOR YOU TO MEET JOINTLY WITH ARAUJO, CHIEF OF THE AMERICAS DEPARTMENT, AND DUARTE, CHIEF OF THE INTER-AMERICAN ORGANIZATIONS DEPARTMENT. BUT IF SEPARATE MEETINGS ARE REQUIRED FOLLOWING DISCUSSION ITEMS COULD BE DIVIDED BETWEEN THEM ACCORDINGLY.

--CUBA: BOTH OFFICIALS WILL BE HIGHLY INTERESTED IN YOUR IMPRESSIONS OF CUBA AND YOUR CONTACTS WITH CUBAN OFFICIALS DURING YOUR TALKS THERE. YOUR ASSESSMENT OF CUBA'S INTERNAL SITUATION AND FOREIGN POLICY INTENTIONS WOULD BE MOSTWELCOME. YOU SHOULD SEEK THEIR VIEWS ON CUBA.

--REGIONAL REVIEW: DISCUSSIONS OF CUBA COULD LOGICALLY LEAD INTO A GENERAL TOUR D'HORIZON OF THE REGION. YOU SHOULD ASK FOR THEIR ASSESSMENT OF THE CURRENT PERU-CHILE-BOLIVIA SITUATION AND PERU'S INTENTIONS; THE SITUATION IN GUYANA AND THE CARIBBEAN; AND THE SOUTHERN CONE, WITH PARTICULAR REFERENCE TO ARGENTINA, A MAIN FOCUS OF BRAZILIAN INTEREST. (THE FOREGOING ARE CONCERNS THAT PRESUMABLY WILL ALSO BE DISCUSSED WITH SILVEIRA.) YOU MAY WISH TO NOTE THAT YOU HAVE HEARD OF BRAZIL'S INTEREST IN AN AMAZON BASIN REGIONAL COOPERATION ARRANGEMENT AND SEEK FURTHER DETAILS ON ITS OBJECTIVES AND ITS PROGRESS SO FAR.

--YOU SHOULD SEEK DUARTE'S VIEWS PARTICULARLY ON THE SITUATION IN THE OAS, WITH PARTICULAR REFERENCE

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TO PROBLEMS OF CHARTER REVISION AND THE OUTLOOK FOR THE UPCOMING SEVENTH GENERAL ASSEMBLY.

--IF TIME PERMITS, YOU SHOULD SEEK THE BRAZILIAN'S VIEWS OF THE CURRENT STATUS OF SELA AND BRAZIL'S CURRENT ATTITUDE TOWARD IT, AS WELL AS THE BRAZILIAN OUTLOOK FOR LAFTA AND THE RESULTS OF THE ECLA MEETING.

7. WE HAVE NOT DISCUSSED VISIT AGENDA YET WITH FOREIGN MINISTRY. IF CONSULTATIONS WITH THE FOREIGN MINISTRY BRINGS OUT POSSIBLE ADDITIONAL AGENDA ITEMS OF INTEREST TO THE BRAZILIANS, WE WILL REPORT THEM PROMPTLY.

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## Message Attributes

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**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 8  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BRASILIA 3340  
**Retention:** 0  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2635482  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VISIT OF ASSISTANT SECRETARY TODMAN: POINTS FOR DISCUSSION  
**TAGS:** OVIP, PFOR, PGOV, BR, US, (TODMAN, TERENCE A), (AZEREDO DA SILVEIRA, ANTONIO F)  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009